



*Spier attracts good people who love what they do, who want to make a contribution and be part of a team that shines. Our business is warm, full-hearted, open and supportive – thanks to our people. If integrity, pride and good wine matter to you, you might just have found your place in the sun - on our farm.*

### **TEAM OPENING: WINE STEWARD**

To present a professional and authentic wine experience to guests, and be an ambassador who embodies Spier's philosophy, selling Spier wines and products by presenting Spier in the best possible way, by being consistent with our brand values.

#### **Key responsibilities**

- Educate staff on wine varietals, regions, productions and pairings.
- Incorporate training of staff and organize wine cellar tours with the wines department.
- Arrange and facilitate team training excursions to farm and vineyards training and exposing them to the soil, to understand and gain a depth for story telling.
- Train staff on the proper wine service techniques.
- Lead weekly wine tastings for staff by setting weekly sales goals based on the weekly training as well as put measures in order for ratings to take place.
- Set monthly training calendars for specific and focused training and upselling varietals.
- Facilitate presentations to groups on wine topics.
- Training on storing of wine to ensure maximum freshness and taste.
- Ensure all beverages are monitored and stored away safely.
- Assist with beverage stock takes and variances checks.
- Work with the Restaurant Manager and broader team to create a cohesive wine experience.
- Manage stock to ensure we have enough stock at all times.
- Flexibility to work shifts which may be over weekends, public holidays or holidays similar to the other operational team members.

**Knowledge, skills and qualities**

- Meet and exceed sales budgets and targets.
- Highly knowledgeable about wines.
- Provide excellent and professional customer service.
- It is critical that the Wine Educator has a warm and polished presentation, focus on cleanliness/neatness and attention to detail.
- Create a positive and respectful work environment.
- Perform daily duties: conduct tastings, check quality of wines, help restock wine.
- Possess excellent communication skills.
- Evaluate the teams knowledge on wines after facilitation of training.

Candidates must have valid South African identification and a clear criminal record.

*At Spier our focus is on being regenerative in every way. When it comes to people, this means being able to reinvigorate and refresh your energy in a way that's infectious and rubs off on people around you.*